CONTRACTOR CASH



When You Install SmartHeat's Earth Thermal Storage System

Your Customer Earns \$40 per kW too!

Contact SmartHeat for Program Details a Ray 800.656.1291



CONTRACTOR CASH

Increase Your Profits with a SmartHeat Rebate!

Otter Tail Power Company and SmartHeat are pleased to introduce our Contractor Incentive program to reward you for the sale and installation of SmartHeat's ThermaRay Earth Thermal Storage Systems.

- Sell and install a qualified SmartHeat system after January 1, 2017.
- Earn \$40 per kW on a maximum of 200 kW for each customer account.
- Systems must be sized and include a sand base of adequate depth to create a heat sink that will carry structures through the longest control period allowed by the selected service rate.
- Receive your incentive after Otter Tail processes your customer's rebate.
- Limited to Otter Tail Power Company customer installations.
- Systems must be installed on a qualified off-peak
- Training available for proper installation.

Your Customers Benefit with Significant Rebates Too!

Otter Tail Power Company is offering customers a rebate of \$40 per kW for the first 200 kW installed and \$20 for the next 1000 kW installed on a qualified rate including Fixed Time of Delivery, Deferred Load or Residential Demand Control.

Earth Thermal Storage Heating Rebates

<u>Rate</u>	Rebate/kW*	Application	Rebate/Additional kW	<u>Maximum</u>
Deferred Load	\$40	200 kW	\$20	1,000 additional kW
Residential Demand Control	\$40	200 kW	_	_
Fixed Time of Delivery	\$40	200 kW	\$20	1,000 additional kW

^{*} Minimum of 9 kW must be installed.



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